

Who are we?	NaXeL iPartners
	www.naxel.biz
	The Indonesian member of GlobalScope family of 55 International Advisory Firm in 48 countries
	www.globalscopepartners.com
What we do?	Assist Indonesian businesses in:
1	<u>Equity Fund Raising:</u>
Typical case	Growing company who have an expansion plan but cannot obtain more loan due to high Debt to Equity ratio or no more collateral already
Example	Project MDF who needs fund raising to expand wood panel factory
2	<u>Divestment:</u>
Typical case	Owner of business who want to sell the business due to retirement or succession issue
Example	Four founders of Project ACME are more than 70 years old and are ready to retire
3	<u>Finding Strategic Partner:</u>
Typical case	A strategic partner shares the same vision in growing the company long term. Unlike Financial Investor, they do not just provide funding but may also bring new product, technology, knowhow, system, or even new business.
Example	Project Hill is a real estate developer who are looking for JV. partner in building university, corporate campus, research center, etc
4	<u>Overseas Investment & Acquisition</u>
Typical case	Entering a new overseas market can be more assuring with a local partner. With Globalscope network, we can find a suitable partner in more than 48 countries
Example	Project O&G is an Indonesian company who are looking to acquire oil & gas block in ASEAN and Middle East region
Why NaXeL?	We already have companies in similar industry who are looking to enter Indonesia. They are strategic long term investors that usually become partner for several generations.
Which industry?	https://www.naxel.biz/strategic-investor
What deal size?	GlobalScope members focus more on midmarket transactions : US\$20 - 50m deal size